

# TRADE DELEGATION Namibia & South Africa

# 2025

22 - 26 September 2025 | Namibia & South Africa



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**Date: 22 - 26 September 2025**

**Location: Namibia & South Africa**

Join the **Trade Delegation to Namibia & South Africa** with the EIC in partnership with AIA.

Delegates will have the opportunity to attend organised group meetings with key local players as well as incorporating briefing meetings presented by qualified speakers with in-market experience, attend a networking reception.



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# Market Intelligence

Namibia and South Africa, the burgeoning gems in Southern Africa, have swiftly emerged as a central focus for E&P players following the basin-opening discoveries. TotalEnergies' significant offshore gas discoveries in Block 11B/12B in the Outeniqua Basin – Brulpadda and Luiperd – have been considered game-changers for South Africa's energy sector, potentially opening a new E&P province in South Africa. Namibia's basin opening discoveries made by Shell and TotalEnergies in 2022 – Graff and Venus – have elevated Namibia to a premier position on the global exploration stage. The subsequent exploration activities in the Orange Basin have borne fruit, with notable discoveries including La Rona-1, Lesedi-1X, Graff-1, Jonker-1X, Mopane-1X, and Mangetti-1X. These promising prospects have sparked a new wave of exploration interests, with international energy companies like Shell, TotalEnergies, QatarEnergy, ExxonMobil, Galp Energia, and others ramping up their exploration efforts. Due to the high success rate in Namibia's side of the prolific Orange Basin, attention is now shifting towards the South African portion. This surge in activity necessitates substantial investment to bring these ambitions to fruition.

Onshore E&P in Namibia and South Africa are also on the rise. Parallel to its hydrocarbon pursuits, Namibia and South Africa has the potential to lead the region in the green energy space. With more than US\$10 billion worth of projects in the pipeline, South Africa is expected to dominate the renewables market in Sub Saharan. At the same time, Namibia is also positioning itself at the forefront of the green hydrogen sector, capitalising on its exceptional solar and wind energy potential. Hyphen Hydrogen Energy will spearhead the development of a US\$ 10 billion green hydrogen hub at the Tsau Khaeb National Park, aiming to produce 3GW of green hydrogen powered by 5GW wind and solar. Companies looking to expand their footprint and tap into emerging markets should consider Namibia and South Africa's promising opportunities.





## Benefits of participating on the Trade Delegation



3-5 pre-arranged meeting per day with key players in market and government bodies



Market Intelligence report and project insights from EIC Sector Analysts



Meet with relevant local companies, partners & agents



In-country briefing: local content, business environment & key challenges in market



Networking Reception with key players in market to widen your network



Support from AIA and EIC offices in UK and Middle East



Company profile in official delegation brochure distributed pre-event and during meetings



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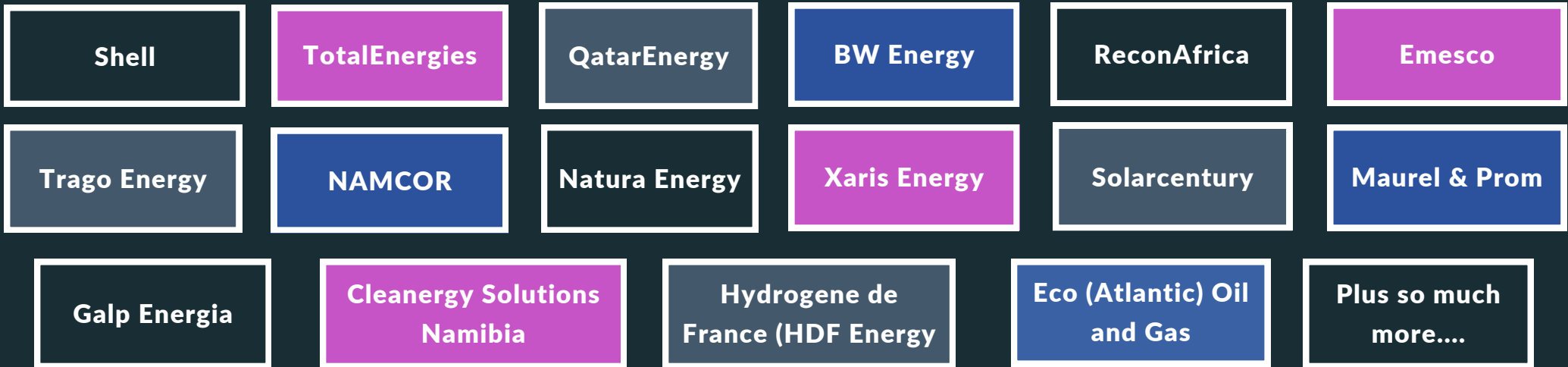
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# Company Meetings - **Wishlist**

The delegation attend 3 - 5 pre-arranged meetings per day with buyers in market such as operators and EPC contractors as well as Governmental bodies.

Please see below the companies who we will be approaching for meetings:



- This is not an exhaustive list of companies

We also welcome delegates to highlight their companies of interest to be invited to host meetings or attend the networking reception. Additional networking opportunities will be provided with potential local partners and supporting organisations.



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# Costs

(Excluding VAT)

## Early Bird Rate:

Ends Saturday 30th April 2025

EIC Member

**£2,440**

per person

Non Member

**£2,690**

per person

## Standard Rate

EIC Member

**£2,540**

per person

Non Member

**£2,790**

per person

## Delegation package includes:

- Ice Breaker Welcome Dinner
- Access to Networking Reception
- All meeting rooms
- Ground transport to prearranged meetings
- Project Management

## Not included:

- Flights
- Accommodation (please note, to facilitate logistics, a specific hotel will be recommended)
- Any meals excluding those mentioned in the final programme
- Airport transfers and any additional transportation outside the main delegation programme



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# How to Book

To secure your place, please complete your booking form and return to: [internationaltrade@the-eic.com](mailto:internationaltrade@the-eic.com)

## Important Information

Please do NOT book any travel or accommodation until the delegation has been confirmed by the EIC

## Contact

If you have any questions about the event or wish to discuss your options in more detail please contact:

**Serena Carvalho**

Project & Events Manager

E: [serena.carvalho@the-eic.com](mailto:serena.carvalho@the-eic.com)

FX Payment Partner

**Corpay<sup>^</sup>**

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